



CAMBODIAN KIDS FOUNDATION

Empowering the  
future of Cambodia  
Annual Report **2015 - 16**



# Contents

<b>How It Started?</b>	<b>3</b>	<b>Total Amount That Goes Directly To Projects</b>	<b>17</b>
<b>What Do We Want?</b>	<b>6</b>	<b>What Our Projects Are About</b>	<b>18</b>
<b>What Makes Us Different?</b>	<b>6</b>	<b>Legal Stuff</b>	<b>19</b>
<b>Where Are We?</b>	<b>6</b>	<b>CKF Donations</b>	<b>20</b>
<b>What We Do</b>	<b>7</b>	<b>What Are The Donations Used For?</b>	<b>20</b>
- Soksan International School (SIS)		<b>2014-15 Results</b>	<b>21</b>
- Scholarship Program		- Grow SIS	
- Medical Program		- Build Our Income Generation Initiatives	
- Women's Health		- Keep More Girls In School	
<b>Employment and Training</b>	<b>8</b>	- More MishCam	
- ONE: Day Spa & Salon		<b>2015-16 Goals</b>	<b>23</b>
- Sew Good		- Grow SIS	
- Soksan Community Garden		- Increase Sponsorship	
<b>Other</b>	<b>8</b>	- Improve transparency and reporting	
- Family and Emergency Assistance		- Increase our reach	
<b>Our Stories - Rotana</b>	<b>9</b>	<b>Help Us, Help Cambodia</b>	<b>25</b>
<b>What Is Sponsorship All About?</b>	<b>11</b>	- Sponsor A Child Or Project	
<b>What is MishCam?</b>	<b>12</b>	- Volunteer With Us	
<b>Our Stories - Senghor</b>	<b>13</b>	- Fundraise For Us	
<b>Income and Costs</b>	<b>15</b>	- Donate	
- Where Our Money Comes From		<b>Our Team</b>	<b>28</b>
- Our Total Monthly Budget		<b>Demographics</b>	<b>29</b>
- Where Does It Get Used?		<b>Major Partners</b>	<b>29</b>

# How It Started?

Donna and Sam Cooper travelled to Cambodia in 2006, hoping to spend a couple of weeks helping out an orphanage, as so many other volunteer - tourists do.

They fell in love with the country and the people, but were horrified by some of the orphanages and other aid organisations that were working there.

They decided to start their own foundation and run it the right way. The entire Cooper family jumped on board, and with the help of the Woodend community, they started raising funds to build all of the amazing projects that exist today.







# What do we want?

There are many issues that need to be corrected for Cambodia to become a better place. There is a general lack of education, poor health and low income. This comes from poor schools, hospitals and infrastructure in general, which in turn is caused by poor government. As you follow the problem up to the highest level, it becomes evident that we need to attack the problem at the source by creating better leaders.

The way we see it, there is only one way to tackle this unique problem. First, we help the locals to raise their children up with good values, show them the issues that their country is facing and encourage them to strive to make a difference in their world. Make it clear to them that they are capable of making a change to their own country.

Next we give them all the tools they need to achieve great things. We support our students through school and university until they are able to reach those positions where they can make a big impact. Whatever they choose to do and wherever they choose to go, they'll still be doing good things at a community or family level because they believe in the idea that it is everyone's responsibility to improve our world. And they will have the ability to create a better life for themselves because the education they have earned will have opened up more opportunities.

All we want is for more good people to have more opportunities to do something good.

# What Makes Us Different?

There are a thousand and one reasons that make CKF stand out from the rest, but they usually come back to one key factor – that everyone involved is a 100% volunteer.

Why is that significant? Because nobody involved in CKF has a vested interest or agenda, except the common love for the people of Cambodia and the

desire to make a difference to their lives. You can trust CKF because all we care about is helping the children. If we didn't, we wouldn't be here.

Some other organisations, particularly those with paid employees, can have a tendency to draw out projects and create new work by over-complicating things. The sad truth is, poverty has become an industry, and many people who are supposed to be working to end it, are actually relying on it for a job. They might never end poverty, because nobody is truly willing to work themselves out of a job.

CKF thinks differently – In Cambodia, the buck stops with us. Success will come the day that we are no longer needed.

# Where Are We?

We are everywhere! All of our projects are based in Cambodia – Predominantly, in Soksas Village in Kampong Thom province and in the capital city Phnom Penh. We also have smaller projects in other provinces, but these are generally not ongoing.

Whilst our hearts are in Cambodia, CKFs home is in Australia. Woodend, and the Macedon Ranges, is where CKF began, and it is where 90% of our support base, and much of our funding, comes from.

CKF is a deeply ingrained part of the Macedon ranges community and we are very grateful for their help. We now have a growing support base in Australia outside the Macedon Ranges, and globally we have supporters in the USA, Germany, Canada and Singapore, amongst other places.



# What We Do

## **Soksan International School (SIS)**

Our major project, SIS, has over 200 students studying 5 days a week. Our curriculum is Inquiry-based, which means it's student directed, depending on what they are interested in and what they want to learn about. We also have an ever-growing range of electives, such as: IT, Dance, Music, Media, Phys. Ed., Cooking, Tournament of Minds, Photography, Art, Textiles and more.

We are giving our students, not just a place to learn, but the skills they will need to continue their learning throughout life – Computer and Internet skills, research and reading ability, critical thinking, healthy skepticism, etc

But above all, we believe that it is important to instill good values in our students. Compassion, respect, community-mindedness and persistence are among our core values.

## **Scholarship Program**

CKF helps many tertiary students, particularly our own teachers, and other exceptional students, to achieve their dreams of studying at university. We have already put over 20 students through various bachelor and masters degrees, with another 5 currently studying thanks to our scholarships.

## **Medical Program**

Our small medical centre in Soksan Village provides basic medical care to over 300 people who would otherwise simply go without. We treat what we can, and for more serious problems, we take the patients to hospitals/clinics and cover all of the costs. We have people who are now being treated for TB, Epilepsy and HIV, who were previously not receiving any treatment at all. The bottom line is, there are dozens of people alive today who otherwise would not be.

## **Women's Health**

CKF has developed a partnership with Marie Stopes International to provide high quality medical treatment to hundreds of women. We also provide monthly women's health sessions and cover important topics such as: contraception, personal hygiene, STIs and more. We also provide clean underwear and sanitary napkins to all women in our local community.



# Employment and Training



## ONE: Day Spa & Salon

ONE is our vocational training centre in Phnom Penh, which doubles as an income generation project for the foundation. We currently have 10 full time staff, between the ages of 15 and 26, made up of young women and girls who were at risk or working in unsafe conditions. We have provided a safe and fun workplace, with fair salaries and comprehensive training in a very profitable industry in Cambodia. ONE also helps to spread the message of CKF and sets an example of the way women in Cambodia deserve to be treated.



## Soksan Community Garden

The community garden located in Soksan Village, provides income to 10 villagers who would otherwise have no access to income. We are also providing them with essential gardening and small-scale farming skills that they can use on their own properties. The produce that the garden grows is sold for profit with the money going back into the project. We are also able to use the gardens to teach our students about growing produce and healthy food.

## SEW GOOD

### Sew Good

Sew Good is CKF's very own range of ethical, handmade products, direct from Soksan Village. The sewing project provides income to 18 locals as well as comprehensive training in sewing and textiles. The products that come out of the project can be sold in Australia, with the profits going directly back to CKF. Sew Good has the potential to be a significant source of ethical funding for CKF, and if it's done right, it will be the key to sustaining CKF in the future. We are currently developing an online store which will expand our market and will lead to greater success in the near future.

## Other

### Family and Emergency Assistance

This is a broad project that doesn't really have any specific boundaries. Where possible, we try to support the families of our students and staff and any other people we are involved with. This can include: building houses, interest-free microloans, rescuing children from trafficking, helping out with funerals/weddings - Potentially anything that we need to do to make sure that our students are able to have the best opportunity for success. A significant part of this program is our Soksan Village Safe House - A safe place for families or individuals in dangerous situations



# My Story - Rotana

## Teacher – Kindergarten

Hello friends. My name is Rotana, I am 24 years old and the only girl in my family apart from my Mum. I live with my three brothers, my mum and step-dad and my three little cousins who have lived with us since 2013.

When I was young, I never lived with my family because my family was poor at that time. Also my father left us for his new wife, so our family was broken, and my mother could not support me to study. She took me to stay with another family, who could help me to live and study. I finished grade 12 in 2011, but that time I was so sad. I wanted to find a job to do, but I couldn't, because all the good places needed someone who had finished studying university. So I needed to study university and I started in 2012. I only had enough money for my school fees, but for the books, uniform and anything else, I couldn't afford.

It was too difficult, even though it was my dream, so I stopped and found a job instead. A few months after I stopped, I got a call from my mother who said that there may be a job at CKF for me.

I tried to work hard when I started at CKF, because I knew it was a good opportunity for me, and I thought they were a good organization because they helped a lot of people. In Soksán village, a lot of the kids did not have food to eat, and no hygiene. Some parents never cared about their children; they just played gambling or went drinking alcohol. I saw many kids were so hungry, with nothing to eat until they got sick. The worst part was that some of the kids couldn't go to school. They just had a job to do,

picking up bottles and cans from the rubbish to sell, and get some money to eat and support their family.

But CKF helped the whole village to not be like before. Now there is a good and beautiful school, everyone really takes care and looks after all the kids. All of the kids now have a safe family and a good chance to study at school and learn English language.

One year after I started working at CKF, I was rewarded with a scholarship to go back to university. Now I am nearly finished and I am so happy that CKF gave me this chance.

I am a kinder teacher and I love my students so much. Even though, some times they make me so tired, but I love them all like my family. They are so amazing the way they have changed their own life. All the kids in Soksán Village, they changed their life from a bad life to a very good life. All the kids now, they are healthier than before and they can speak English so well, they know about what is bad and what is good. I really love them so much, and I know they will have a better future.

I am a teacher at SIS and I am so proud. Thank you to all the supporter and volunteers who come to help us. You guys so amazing people, in your country you work so hard, but you never forget CKF, our school and our kids, you still try to support us. I really love and thank everyone so much that came and join to sponsor CKF. I hope that everyone from all of the country can come to help and see our lovely kids and beautiful school.



# What Is Sponsorship All About?

CKF has a child sponsorship program to help us cover the costs of our projects. The cost is \$50 per month per child. This is the average cost to CKF to provide each student with free education 5 days a week and full medical care and nutrition. All of the children in Soksan village receive the same care, regardless of whether they are sponsored or not, but we hope to be able to get each child sponsored, so that it alleviates the pressure on our funding for other projects.

No children are sponsored more than once, except in extraordinary circumstances where a child might have especially high medical costs, etc. but this would always be discussed with the sponsors first.

Sponsors receive regular correspondence with their sponsor children which usually includes photos, a letter or drawing from the child. Where possible we also like to keep the sponsors informed about their child's progress at school. Sponsors are welcome to send letters and photos to their child, but everything must be screened by our CKF staff first. Also our children are not told that this person

in particular pays money for them, but they are introduced as "your special friend in Australia". Sponsors are also able to meet their child if they go on a MishCam trip.

We also have project sponsorship available, which ranges from \$30-\$500 p/m depending on the project.

Sponsorship covers a huge part of our monthly costs and is one of the keys to CKF's sustainability into the future. We are hoping to double our sponsorships by the end of the year.

2014  
Sponsorship  
figures

**105**

monthly sponsors

**\$6,785 p/m**

total income p/m  
from sponsorship

Current  
sponsorship  
figures

**123**

monthly sponsors

**\$8205 p/m**

total income p/m  
from sponsorship

Our  
target  
by 2016

**200**

monthly sponsors

**\$13,000 p/m**

total income p/m  
from sponsorship

We welcome any questions or comments  
on our financial reports, through  
[contact@cambodiankidsfoundation.org](mailto:contact@cambodiankidsfoundation.org)

# What Is MishCam?

Mission: Cambodia (aka “MishCam”) is CKF’s very own hands-on volunteer trip. Just ask any past MishCammer and they will tell you it is one of the greatest experiences of their lives.

The trip brings serious hands-on volunteering together with a relaxing holiday and some sightseeing as you travel across Cambodia.

The trips are tailor-made depending on the group that is going and the skill base of the volunteers in each group. We do construction, medical assistance, teaching, training, designing, planning - Whatever it is you’re good at, that’s what you can help us with.

We have had school groups, team-building trips for businesses, schoolies groups and other groups that are open to public. We don’t discriminate, anyone can join as long as they are good people and want to help Cambodia!

MishCam costs \$1000 per person for two weeks. This includes all ground costs (accommodation, food, transport, entry tix, etc) but doesn’t include airfares to Cambodia. All MishCam volunteers must also fundraise at least \$1200 before joining the trip. This money goes toward the running of our projects, but also serves as a commitment from our volunteers that they are genuine and dedicated to helping the cause, and that’s important to us.

## MishCam Figures

# \$1,200

raised for CKF by each volunteer

# \$16,000

on average raised for CKF per trip

## 1 per month

Number of MishCams needed to cover CKFs costs

## 7 per year

Current number of trips on average

## What Can You Do?

Any promotion of MishCam that you can do would help enormously! Any leads or contacts at schools or other groups of people who might be interested would be a huge help to CKF. Better still, if you can approach them and get the ball rolling, then let us know so we can follow up.

MishCam is a massive chunk of our funding, and many MishCammers don’t realise how much their trip helps our foundation.

If you are interested in volunteering with CKF, we have an Open MishCam Trip.

### 4th - 17th Feb, 2016

Places are limited so book in soon, contact [sam@cambodiankidsfoundation.org](mailto:sam@cambodiankidsfoundation.org) for more details

# My Story - Senghor

## Teacher - Prep

I am Senghor and I am a Prep teacher at Soksan International School. I also have lots of other jobs around our school, because I have a background in electrical work.

I came from a big family, 8 people in total, and like many families we were affected by poverty. My father was very ill for many years in my youth, so we all relied on my mother for support. She is a very strong woman and I respect her a lot for helping my family at that time. Not many people in Cambodia are able to finish year 12, but my mother helped me to do it.

I finished year 12 with good results, and it was enough for me to get a place at university. Sadly, I couldn't take the place because I had to help my family on the rice farm, as they were in difficult times. I love my parents, and I am grateful for all their sacrifices, but they have made some mistakes also. My parents forced me into an arranged marriage with a woman I had never met. I didn't love her, but my father said he would not call me his son any more if I did not marry that woman. I felt a lot of pressure so I had to do it. I have two children now that I love very much, but my marriage has ended.

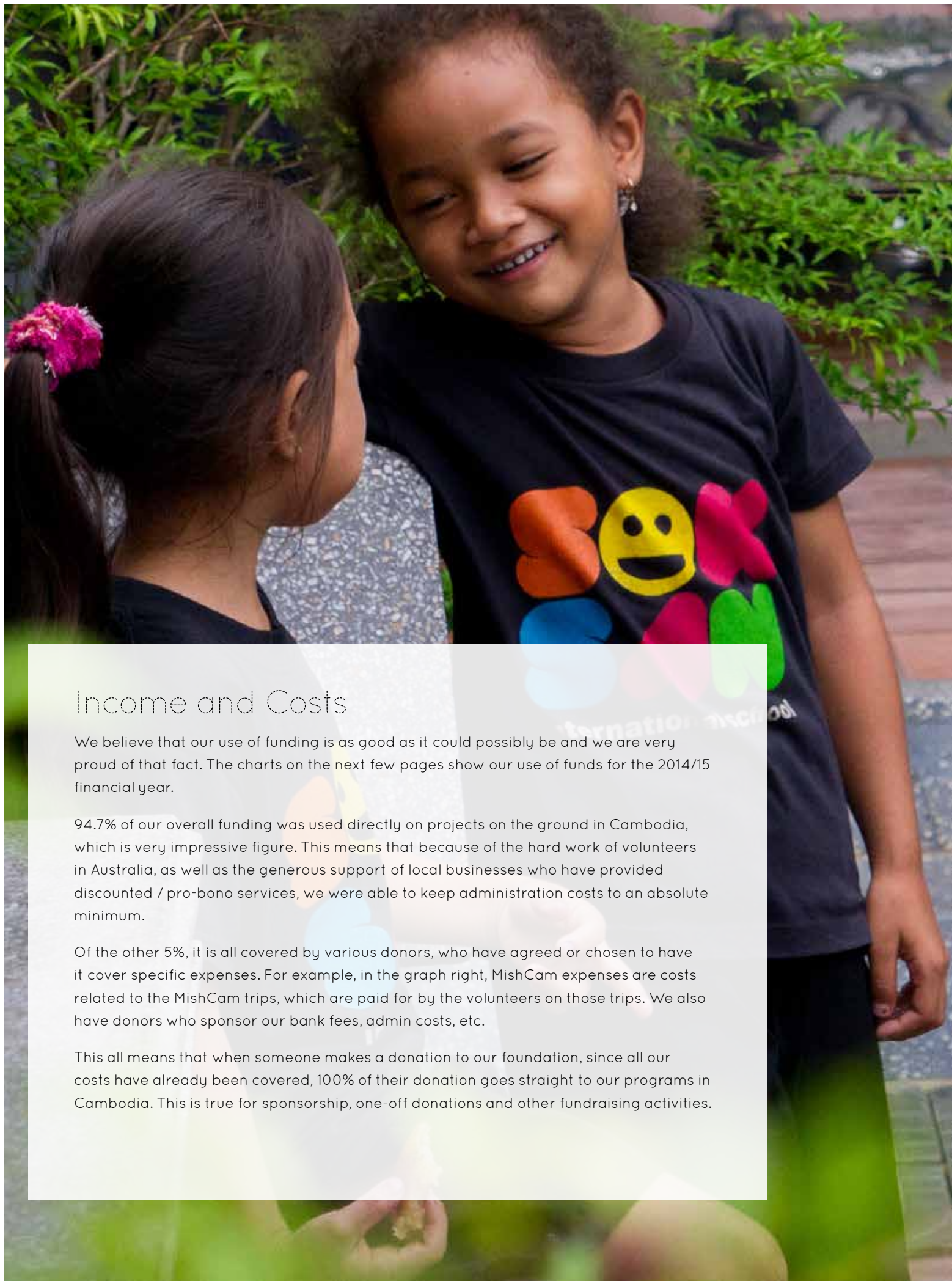
I was always able to find good work, as a receptionist and salesperson for a microfinance company and also in a business with my brother, fixing electronics. But I wanted to do something special, to help my country in some way. In 2013, I took a job with CKF, even though it meant a big pay

cut from my old job. My wife was very angry about this, but I had to do what I thought was right. I knew CKF was a place where I could make a difference. I have loved every moment of my time at Soksan International school. A few years later my wife told me she wanted me to leave SIS and go and work in a vegetable shop with her and if I didn't come, our marriage would end. I had to refuse, because the work I am doing with the kids in Soksan Village is bigger than just one person. But I need to make sure my children still have a good life.

I am proud of our school, and it makes me happy to see Cambodian's helping their own country. Thank you.







## Income and Costs

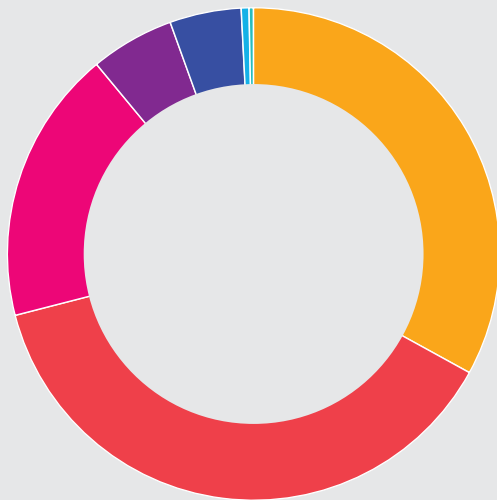
We believe that our use of funding is as good as it could possibly be and we are very proud of that fact. The charts on the next few pages show our use of funds for the 2014/15 financial year.

94.7% of our overall funding was used directly on projects on the ground in Cambodia, which is very impressive figure. This means that because of the hard work of volunteers in Australia, as well as the generous support of local businesses who have provided discounted / pro-bono services, we were able to keep administration costs to an absolute minimum.

Of the other 5%, it is all covered by various donors, who have agreed or chosen to have it cover specific expenses. For example, in the graph right, MishCam expenses are costs related to the MishCam trips, which are paid for by the volunteers on those trips. We also have donors who sponsor our bank fees, admin costs, etc.

This all means that when someone makes a donation to our foundation, since all our costs have already been covered, 100% of their donation goes straight to our programs in Cambodia. This is true for sponsorship, one-off donations and other fundraising activities.

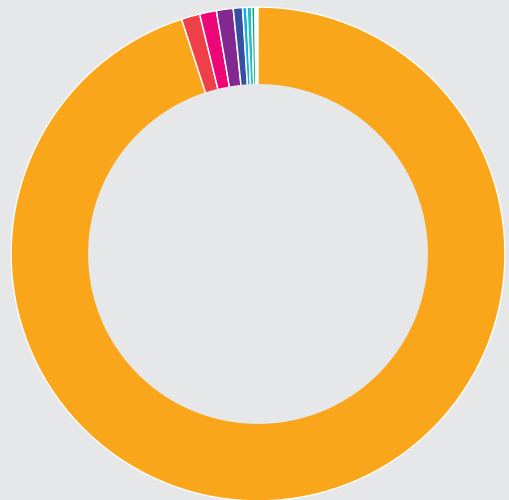
## Where our Money Comes From



<span style="color: orange;">■</span>	<b>33%</b>	Donations
<span style="color: red;">■</span>	<b>38%</b>	Sponsorship
<span style="color: magenta;">■</span>	<b>18%</b>	MishCam
<span style="color: purple;">■</span>	<b>5.5%</b>	Cambodia
<span style="color: blue;">■</span>	<b>4.7%</b>	Fundraising Events
<span style="color: cyan;">■</span>	<b>0.5%</b>	Other Fundraising
<span style="color: teal;">■</span>	<b>0.3%</b>	Interest

**Total Income** 262,495

## Where Does It Get Used?



<span style="color: orange;">■</span>	<b>95%</b>	Projects
<span style="color: red;">■</span>	<b>1.2%</b>	Bank and other fees
<span style="color: magenta;">■</span>	<b>1.1%</b>	Mishcam
<span style="color: purple;">■</span>	<b>1.1%</b>	Merchandise Costs
<span style="color: blue;">■</span>	<b>0.6%</b>	Travel Expenses
<span style="color: cyan;">■</span>	<b>0.3%</b>	Insurance
<span style="color: teal;">■</span>	<b>0.3%</b>	Event Expenses
<span style="color: green;">■</span>	<b>0.2%</b>	Other Fees
<span style="color: darkgreen;">■</span>	<b>0.1%</b>	Admin Expenses
<span style="color: limegreen;">■</span>	<b>0.1%</b>	Advertising

**Total Income** 262,495

**\$12,000**

**Our average total monthly budget**



# Total Amount That Goes Directly To Projects

Total Income	\$462,878
--------------	-----------

<b>Fundraising Expenses</b>	
Fundraising Event expenditure	\$872
Advertising and Promotion	\$458
MishCam costs	\$2,847
Merchandise Costs	\$2,732
<b>Fundraising Expenses Subtotal</b>	<b>6,908</b>

2%

<b>Administration Expenses</b>	
Bank Fees & Charges	\$3,187
Administration costs	\$500
Insurance	\$1,021
Other Fees	\$534
Travel Expenses	\$1,824
<b>Administration Expenses Subtotal</b>	<b>7,066</b>

3%

<b>Project Expenses</b>	<b>248,519</b>
-------------------------	----------------

95%

All of our non-project related costs are covered by specific independent sponsors. This means that all of your donation goes directly to pro

# What Our Projects Are About

In the last four months of the 2014/15 financial year, we introduced a new accounting system to increase transparency and more accurately track our use of funds by project type.

The following information shows our use of funds by project type for the final quarter of the 2014/15 financial year, however it can be considered indicative of the entire year, as the budget remained largely unchanged for the duration of the year.

## Use of funds by Project Mar – Jun 2015

Figures have been converted from USD/KHR to AUD based on exchange rate on 30th June, 2015

Project	Mar	Apr	May	Jun	Total	
Soksan International School	\$7,793	\$7,235	\$8,349	\$7,740	\$31,117	45%
CKF House & ONE	\$5,042	\$4,358	\$4,820	\$4,988	\$19,208	28%
Soksan Community Garden	\$195	\$195	\$97	\$133	\$620	1%
Primary Scholarships	\$411	\$58	\$331	\$409	\$1,209	2%
Staff Development Program	\$1,015	\$531	\$530	\$466	\$2,542	4%
Sew Good	\$2,255	\$2,167	\$1,945	\$1,985	\$8,352	12%
Women's Group	\$1,653	\$1,167	\$1,411	\$1,651	\$5,882	9%
Extra Requests	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0%
<b>Total Expenditure</b>	<b>\$18,364</b>	<b>\$15,711</b>	<b>\$17,483</b>	<b>\$17,372</b>	<b>\$68,930</b>	<b>100%</b>

## Use of funds by Project Type\*

Project Type	Total	Total %
Education	43445	63.0%
Emergency Assistance	106	0.2%
Health & Hygiene	1868	2.8%
Vocational Training & Income Gen.	23510	34.0%

\*Figures have been converted from USD/KHR to AUD based on exchange rate on 30th June, 2015

# Legal Stuff

Cambodian Kids Foundation, inc. has been an incorporated association and registered fundraiser in Australia, since 2007. CKF is also a registered NGO and educational institution in Cambodia.

CKF is a project of Rotary International, which allows CKF to offer tax-deductibility for Australian donors.

CKF has public liability insurance, for events and fundraisers.

**Incorporated association No. A0050193B**

**ABN: 58 342 937 707**

**Fundraising Registration No. 11043.13**

**Our official address is 128a High St,  
Woodend, Victoria, 3442**







# CKF Donations

Donations to CKF are tax deductible, made possible by our relationship with Rotary International. Anyone who would like a tax invoice will need to mention it at the time of donation and get in contact with our treasurer at [ian@cambodiankidsfoundation.org](mailto:ian@cambodiankidsfoundation.org)

Donations to CKF can be made in a number of different ways depending on what works best for the donor.

## Paypal

Go to [www.cambodiankidsfoundation.org](http://www.cambodiankidsfoundation.org)  
Then click “donate” and follow the links.

## Credit Card

Call our treasurer Ian Cooper on 0407053964 during business hours and arrange a credit card transaction.

## In person (Cash, EFT, Credit)

Drop in to Color Me Cooper at 128a High St, Woodend or 4/9 Howe St, Daylesford. Donations can also be taken at any CKF event or fundraiser.

## Bank Transfer

Bendigo Bank  
BSB: 633-000  
Account number: 131748600

Be sure to leave your name as a reference to any donations, and let our treasurer know if you're expecting a tax invoice.

# What Are The Donations Used For?

Generally, one off donations go directly into our projects in Cambodia as part of our monthly budget. It is possible to request a donation be put towards a particular use, so long as it is something within our current scope. As we have projects relating to education, medicine, hygiene, water, electricity, babies, adults and just about everything else, we are sure there is something that interests everyone.

If you have any particular requests for your donation, contact:  
**[donna@cambodiankidsfoundation.org](mailto:donna@cambodiankidsfoundation.org)**  
and discuss the options..

# 2014 - 2015 Results

## Grow SIS

Soksan International School grew steadily last year, as we increased student enrolments by 24 at the start of the school year (January). As the existing grades graduated to the next level, this saw the introduction of a new grade, taught by teachers Senghor and Sok Nang.

We now have eight classes over six learning levels:

- Two Grade Prep classes
- Two Grade 1 classes
- Grade 2
- Grade 3
- Kindergarten
- Baby Club

We have seen some considerable changes in staff, particular for teaching staff. We have recruited 2 new teachers, Srey Mom and Channa. While some staff that were previously teacher assistants have stepped up to take on their own classes, in Sok Nang and Srey Leak.

We also introduced a new mathematics curriculum. We are now following Singapore maths, which we have found to be a very effective and enjoyable approach to primary maths.

We also took a group of students to Thailand on our first international trip. The students were our school representative soccer team who were competing in the Bangkok International Supercup. The trip went for 7 days, and gave the students not only the opportunity to compete against other soccer clubs, but also plenty of time to see the country and travel around. The group spent 4 days in Bangkok before taking the overnight train to Chiang Mai.

## Build Our Income Generation Initiatives

Unfortunately, growth in this area was less than expected for the past year. Sew Good has yet to make a significant contribution to CKF's fundraising efforts, however with another year of experience behind them, and an ever-improving range of products, the women behind our sewing project are only getting better, and we are expecting significant growth in the coming year.

ONE: Day Spa and Training Centre has shown steady growth again. We are very happy to have a solid and professional team of women who have all now been with us for at least 12 months. We recently got a fresh update of our branding and marketing material and a whole new menu. We are also stepping up the online promotion and advertising, as well as more promotion on the ground in Phnom Penh. We are hoping this helps to continue to strengthen ONE and results in more income for CKF.

## Keep More Girls in School

We are very proud of the work we do with women and girls and the 2014-15 year was no exception.

In January 2015, to start the new school year, we enrolled 24 new students, forming a new prep class. In accordance with our equal placement policy, we had 12 boys and 12 girls among the new students.

We have also been particularly successful in keeping older girls in school, with 12 girls 15 years or older current studying at SIS. Only one student in this age bracket left school in the past year, although she is currently safely studying at another school, so her education will continue. We had another two girls who stopped studying but we were able to place them into a vocational training program at ONE, our beauty salon & training centre, where they will continue to learn.

The progress we have made in the last year is very pleasing, and we hope to enroll more girls for the coming school year and keep the cycle going.

## More MishCam

Our volunteer trip, MishCam, is an important and beneficial part of CKF in many ways. It provides CKF with dozens of much needed volunteers, provides an income directly to CKF and gives people from all walks of life an unforgettable and life-changing experience.

This year we were able to grow our MishCam program. For the first time we hosted a group from Northbridge International School, in Cambodia! This was our first group from Cambodia, and it went so well, that they followed up with a second group only 2 months later. We hope we have laid the seeds for a close partnership that will continue for many years.

While we had slightly fewer groups this year, as compared to other years, we were actually able to book in many return groups as well as completely new groups for 2016. The hard work we were able to put in this year will certainly pay off in the future!

This year, MishCam made up a whopping 19.1% of total income for CKF. That's up from 15% last year, so we are definitely seeing the MishCam trips become an integral part of our sustainable income plan.

**GOAL ACHIEVED**

**NEEDS MORE WORK**



# 2015 - 2016 Goals

## Grow SIS

Looking forward to next year, we of course want to continue developing the remarkable facility that is the Soksan International School. We are hoping to again increase enrolments, by adding a new class level in 2016.

Another important aspect is to increase opportunities for our students. On the back of our first ever student international trip to Thailand in June 2015, we are hoping to offer more experiences like this for students at our school. We currently have a Singapore soccer trip lined up for 2016, and a cooking and gardening trip to Thailand in the pipelines.

The third major aspect of our goal for SIS, is to create more opportunities for out-going students. As SIS has been operating for over 3 years now, we will soon have a wave of students reaching graduating age. We will begin finding pathways for students into university, vocational training or employment, as it is important for us to help our students make the transition from school to the outside world smoothly.

## Increase Sponsorship

Sponsorship is without a doubt CKFs most crucial funding source. Sponsorship is at an all-time high, with 123 monthly sponsors, up from 105 last year! This makes up a huge 40.6% of our total income! If we can continue to grow this, and reach our 2016 goal of 200 sponsors, we will have covered a huge part of our budget and will have secured the future of CKF with reliable and sustainable funding.

## Improve transparency and reporting

In the last year we have worked very hard on our transparency and reporting. In the last year we implemented some new policies, which we feel put us among the best transparent organisations out there. We have a new accounting system that provides our board, and other authorized parties to see a real-time, line-by-line breakdown of spending in Cambodia. Each and every dollar is scrupulously tracked to ensure we meet our strict honesty policy and to maximize efficacy.

We are working closely with our CKF volunteer 'Think Tank' team, to improve our communications with sponsors and supporters via email, and the general public via website and social media. We are also working with our partners Zinc, to revamp our e-newsletter, and create a more user-friendly solution that will hopefully make it easier for us to keep our supporters informed.

## Increase our reach

There is no doubt that the work CKF has been doing, over the last 9 years has been hugely successful, and that hundreds of Cambodian families have been impacted in a significant way. We are proud of the close relationship we have with the people we work with. We would like to improve upon this impact by extending our reach to even more people in 2016.

We will achieve this through several methods:

- **Increase student enrolments each year, from the wider community.**
- **Create more job opportunities in our projects.**
- **More outreach missions (Health & Hygiene information sessions)**
- **More student-led community improvement initiatives (clean-up our community, social message promotions, volunteering, etc)**







# How can you Help?

CKF are doing some amazing things and though we work tirelessly week in, week out, we really do love it! But we can't do it alone, we do need your help. If you feel you have something to offer CKF, or you have thought about helping others but never really known how to go about it, then get in contact with us today.

## 1. Sponsor a child or project

CKF has hundreds of students and dozens of projects across Cambodia, all of which require monthly funding for us to keep running. Sponsoring with CKF is a very personal experience and we try to match our sponsors with a child or project that matches them. Correspondence between donor and recipient is allowed, but is screened and monitored.

Anyone interested in sponsorship should contact [donna@cambodiankidsfoundation.org](mailto:donna@cambodiankidsfoundation.org)

## 2. Volunteer with us

Whether you are a long-term volunteer or looking to spend a couple of weeks seeing Cambodia and helping out, we would love to have you on board. Our MishCam trips run frequently and can cater for school groups, corporate team-building groups, or individuals.

Contact [sam@cambodiankidsfoundation.org](mailto:sam@cambodiankidsfoundation.org) if you want to volunteer on the ground with CKF.





### 3. Fundraise for us

It's easier than you think to throw a sausage sizzle or crazy hat day, and the impact of a few dollars raised is immense. CKF relies on constant fundraising to keep us running, and if you have some time on your hands, or just a great idea for a fundraiser, get in touch and work with our CKF fundraising team.

Contact

[fundraising@cambodiankidsfoundation.org](mailto:fundraising@cambodiankidsfoundation.org)

and say you want to get involved with some fundraising.

### 4. Donate

We are all lucky, and a lot of us have more than we need, which is why it is important to give to others. Donations to CKF are tax-deductible, and since we have all of our administration costs covered by specific donors, 100% of your donation will go directly to our projects on the ground in Cambodia.

Send an email to

[contact@cambodiankidsfoundation.org](mailto:contact@cambodiankidsfoundation.org)

or head to our website/ facebook to donate through paypal.







# Our Team

## In Australia

In Australia, CKF is run entirely by volunteers - No one is paid for their time. Our board are an incredibly generous and committed bunch who work only out of the common love of Cambodia and of helping people.

We feel our team brings a broad skillset to CKF and we have created an effective governance structure.

### **Jack Cooper**

President

### **Ian Cooper**

Treasurer

### **Peter Cleary**

Secretary/Board Member

### **Donna Cooper**

Founder/Board Member

### **Sam Cooper**

Board Member

### **Patricia Chan**

Board Member

## In Cambodia

In Cambodia, CKF employs only local staff. We believe that not only do Cambodians have a superior local knowledge and understanding of the culture - making them much more efficient - but also by exclusively hiring local staff, the money we spend feeds back into the local economy and also instills a sense of pride, reinforcing our “Hand-up” philosophy. CKF would not be where we are today without the help of our amazing Cambodian team, working their butts off to help their country.

### **Bora Khoun**

Country Director

### **Somphose Brok**

Treasurer

### **Amnach Pheap**

Head of Teaching

### **Ieng Sok**

Head of Teaching

### **Socheat Touch**

Project Manager (Sew Good)

### **Kheang Prak**

Project Manager (ONE)

# Demographics



51.2% of the students  
we help are girls



77% of CKF staff  
are Women

## Major Partners

CKF would like to take the opportunity to thank our major sponsors. We love all of our supporters, but there are always the select few that go above and beyond. CKF is grateful for the continued support of these groups, and we hope we can continue to strengthen our partnerships into the future.









**CAMBODIAN KIDS FOUNDATION**

ABN: 58 342 937 707

128a High St, Woodend, Victoria, 3442.

For general enquiries and donations:

Phone: +61 407 053 964

Email: [contact@cambodiankidsfoundation.org](mailto:contact@cambodiankidsfoundation.org)

[www.cambodiankidsfoundation.org](http://www.cambodiankidsfoundation.org)